



Compensation Plan

Preferred Client: (PRE's) are those who have;

- Registered with SCALARCORE INTERNATIONAL for the right to purchase products at wholesale for their own use.
- These individuals have made a 3 month commitment to the product program by entering into the Easy Ship Plan.
- *Any and all personal purchases they make will accumulate towards future participation in the SCALARCORE INTERNATIONAL sales and compensation plan if, in the future, they choose to become Retail Sales Associates.*
- **Active Preferred Client Qualifications**
A Preferred Client who has "personal purchases" totaling \$40 or more (at wholesale) during the previous moving month (less than one month from "today's date"). This maintains activity of the business center.
- **Active Business Associate Qualifications (For MSA, ESA and SESA):**
A Business Associate who has "personal purchases" totaling \$80 or more (at wholesale) during the previous moving month. (less than one month from "today's date"). This maintains activity of the business center and Fast Start Commissions.

Managing Sales Associates: (MSA's) are those who have;

- Accumulated \$800 in retail sales or purchases,
- **or** purchased a \$299.95 MSA FasTrac product pack (MBA and starter kit included)

Active MSA's are eligible to receive (Active MSA has "personal purchases" totaling \$80 or more [at wholesale] during the previous moving month [less than one month from "today's date"]);

- Retail sales commissions
- **FAST START PAY** on their personal sales of up to \$300 on the sales of *FasTrac* packs
- 5% **Binary Team Commissions** (if sponsorship qualifications are met) up to \$1000 per day

Executive Sales Associates: (ESA's) are those who have;

- Met MSA qualifications (above) - and,
- accumulated \$1,200 in retail sales or purchases,
 - **or** - purchased an \$599.95 ESA *FasTrac* product pack (complete business starter kit included)

Executive Sales Associates cont'd:

Active ESA'S are eligible to receive; (Active ESA has "personal purchases" totaling \$80 or more [at wholesale] during the previous moving month [less than one month from "today's date"])

- Retail sales commissions
- **FAST START PAY** on their personal sales of up to \$300 on the sales of *FasTrac* packs (see accompanying chart below)
- 5% **Binary Team Commissions** (if sponsorship qualifications are met) up to \$1000 per day
- Silver and Gold Crown Director Matching Bonus if bonus qualifications are met

Professional Sales Associates: (PSA's) are those who have;

- Met MSA qualifications (above) - and,
- accumulated \$1,200 in retail sales or purchases,
 - **or** – purchased an \$2000 retail wholesale order (50% off of retail) (complete business starter kit included)

Active PSA'S are eligible to receive; (Active PSA has "personal purchases" totaling \$500 or more [at PSA wholesale] during the previous moving month [less than one month from "today's date"])

- Retail sales commissions
- **FAST START PAY** on their personal sales of up to \$300 on the sales of *FasTrac* packs (see accompanying chart below)
- 5% **Binary Team Commissions** (if sponsorship qualifications are met) up to \$1000 per day
- Silver and Gold Crown Director Matching Bonus if bonus qualifications are met

Senior Executive Sales Associates: (SESA's) are those who have;

- Met MSA qualifications (above) - and,
- accumulated \$2,400 in retail sales or purchases,
 - **or** – purchased an \$999.95 ESA *FasTrac* product pack (complete business starter kit included)

Active SESA'S are eligible to receive; (Active SESA has "personal purchases" totaling \$80 or more [at wholesale] during the previous moving month [less than one month from "today's date"])

- 2 FREE computer business tracking centers placed directly below their 001 business tracking center themselves as an 002 and 003 business tracking centers
- Retail sales commissions
- **FAST START PAY** on their personal sales of up to \$300 on the sales of *FasTrac* packs (see accompanying chart below)
- 5% **Binary Team Commissions** (if sponsorship qualifications are met) up to \$1000 per day X's 3
- Silver and Gold Crown Director Matching Bonus if bonus qualifications are met PLUS match on 2 lower centers
- Presidential Club Membership
- Additional Savings on Promotional Items
- Bonus Points Rewards System
- VIP Passes for additional savings on Corporate Events
- Presidential Club Special Invitation Vacation Packages

Binary Team Commission Qualified:

MSA, ESA, PSA, SESA are all eligible to earn binary team commissions. To be qualified, the business center must be Active with "personal purchases" totaling \$40 or more (at wholesale) during the previous moving month. (less than one month from "today's date"). The business center must also have sponsored 2 – 001 business centers, at any level, that are active (A Business Associate who has "personal purchases" totaling \$40 or more [at wholesale] during the previous moving month [less than one month from "today's date"]).

Silver Crown Director

.....is an **Executive Sales Associate** or higher who has completed the following qualifications;

- (1) personally sponsored 6 **Managing Sales Associates** (or higher) (in the tracking center which is qualifying for the bonus), and
- (2) generated personal sales of \$200 (at wholesale) within the previous month; and
- (3) personally earned at least one **Binary Team Commission** check in their 001 tracking center *during the previous month*
- (4) personally earned at least \$125 from **Binary Team Commission** in the tracking center which is qualifying for the bonus *during the previous month*

Silver Crown Director Bonus When you reach this level, you receive 25% of **Binary Team Commission** checks earned by the people you sponsor and all of the downline following the line of sponsorship until you reach the first downline Silver tied to you by line of sponsorship. You also receive the Silver Bonus part of the Fast Start Product Packages ordered in the same associate's group.

Gold Crown Director

.....is a fully qualified **Silver Crown Director** who has completed the following qualifications;

- (1) personally sponsored 10 **Managing Sales Associates** (or higher) (in the tracking center which is qualifying for the bonus) each of whom have reached and collected at least one (1) **Binary Team Commission** check in their 001 Business Tracking Center.
- (2) generated personal sales of \$200 (at wholesale) within the previous month; and
- (3) personally earn at least one **Binary Team Commission** check in your 001 tracking center *during the previous month*
- (4) personally earned at least \$250 in the tracking center which is qualifying for the bonus *during the previous month*

Gold Crown Director Bonuses: When you reach this level, you receive 50% of the **Binary Team Commission** checks earned by the people you sponsor and all of their downline that is tied to you by line of sponsorship until you reach the first downline that is tied to you by line of sponsorship until you reach the first downline Gold or Silver tied to you. You receive 25% of **Binary Team Commission** checks of the Silvers downline checks tied to you by line of sponsorship and 50% of their **Binary Team Commission** checks. You also continue to receive the 50% bonus of all the rest of the people in your downline and the Silver and Gold Bonus part of the Fast Start Product Packages ordered in that same associate's group and paid in the same ways as described above.

Ruby Crown Director

.....is a fully qualified **Gold Crown Director** who has completed the following qualification;

- (1) personally earn a minimum of \$2,500 in **Binary Team Commission** during the previous calendar month;

Ruby Crown Director Luxury Car Bonus: receive up to \$300 per month towards the lease (or purchase) of the car of your choice. (must qualify two consecutive months to begin lease payments)

+ **Ruby Crown Director Bonus:** receive access to Rapid Expansion Centers as described below.

Emerald Crown Director

.....is a fully qualified **Ruby Crown Director** who has completed the following qualification;

- (1) personally earn a minimum of \$5,000 **Binary Team Commission** during the previous calendar month;
Emerald Crown Director Luxury Car Bonus: receives up to \$500 per month towards the lease (or purchase) of the car of your choice. (must qualify two consecutive months to begin lease payments)

Diamond Crown Director

.....is a fully qualified **Emerald Crown Director** who has completed the following qualifications;

- (1) personally sponsored a minimum of 2 Gold Crown Directors (in the center which is qualifying for Diamond Crown Director bonus - minimum 1 in each leg)
- (2) personally generate a minimum of \$10,000 in **Binary Team Commission** (in the center that is qualifying for this bonus) during the previous calendar month;
Diamond Crown Director Luxury Car Bonus receive up to \$1200 per month towards lease (or purchase) of luxury car of choice.
Diamond Crown Director Bonus participate in a corporate leadership pool up to 1% of worldwide sales.*
Special Diamond Crown Director Benefits: From time to time, the company (at it's discretion) may elect to extend additional benefits to Diamond Crown Directors.

Compensation Plan Terms:

- **Business Tracking Center:** The term used to describe the company's act of tracking all sales activities and applying them to the particular associate for commission credit.
- **No minimum order required by an associate to receive wholesale pricing**
- **Fast Start Pay:** Starting with the 1st person and every person after that you bring into the company, you receive a commission on the products or product packages they order if you are an active MSA, ESA, PSA or SESA with an \$80 wholesale order or more in during the previous month.

You receive a Fast Start Bonus as listed below:

FasTrac pack Fast Start Pay

	Product Pack Sold		
	MSA	ESA/PSA	SESA
MSA, ESA, PSA, SESA	\$100	\$200*	\$300*
<i>* All unpaid Fast Start Pay rolls to 1st upline ESA or higher in line of sponsorship</i>			
Qualified SCD Split		\$50.00	\$100.00
Qualified GCD Split		\$50.00	\$100.00
<i>*If the first director upline is a fully qualified GCD, this center receives both the SCD and GCD Fast Start Bonus</i>			
Business Volume for each pack	\$100.00	\$150.00	\$250.00

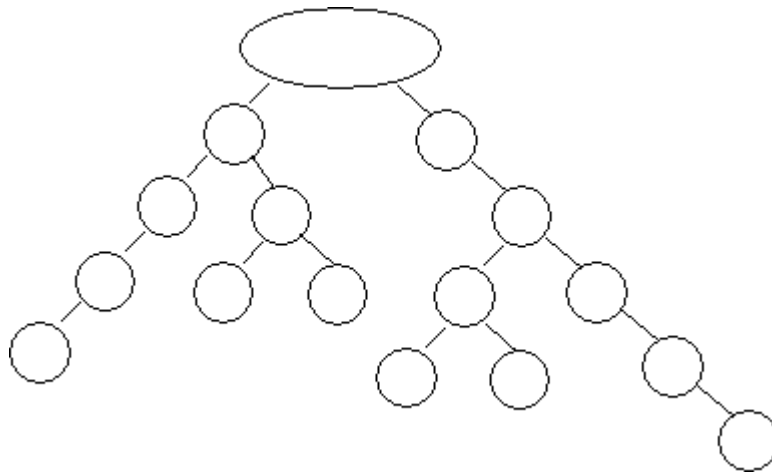
- **Business Volume (BV):** is defined to be the dollar value assigned to each product for purposes of calculating **Binary Team Commission**. Business Volume is calculated at 50% of the wholesale cost of the product unless otherwise indicated. Business Volume accumulates for active business tracking centers ONLY.

- **Active Business Associate Qualifications:** A Business Associate who has "personal retail sales and purchases" totaling \$40 or more (at wholesale) during the previous moving month. (less than one month from "today's date") This maintains activity for **Binary Team Commission** earnings only.
- **Active Business Associate (MSA or Higher)** who has "personal retail sales and purchases" totaling \$80 or more (at wholesale) during the previous moving month. (less than one month from "today's date"). This maintains activity for **Binary Team Commission** and Fast Start Commissions.
- **In-Active Business Associate:** A Business Associate who has NOT met activity qualifications will go to an inactive status. At this time, volume accumulation ceases until the center is reactivated with the proper order.
- **Binary Team Commissions:** 5% of the *Business Volume* of all downline group sales, through infinity, shall be tallied at the end of each pay period for the purpose of distributing this bonus. The following qualifications are required to receive **Binary Team Commission**:
 - The Business Center must be MSA, ESA, PSA or SESA.
 - The Business Center must have a qualified \$80 wholesale order in during the previous 30 days.
 - The Business Center must have a minimum of 2 personally sponsored 001 Business Centers that are active with a minimum \$40 wholesale order during the previous 30 days.
 - Paychecks are issued for each pay period on all volume accumulated in both legs with a minimum of 1/3 in each leg. Any excess volume will be carried forward to the next pay period.

Example 1:

Left Sales BV \$600

Right Sales BV \$1200



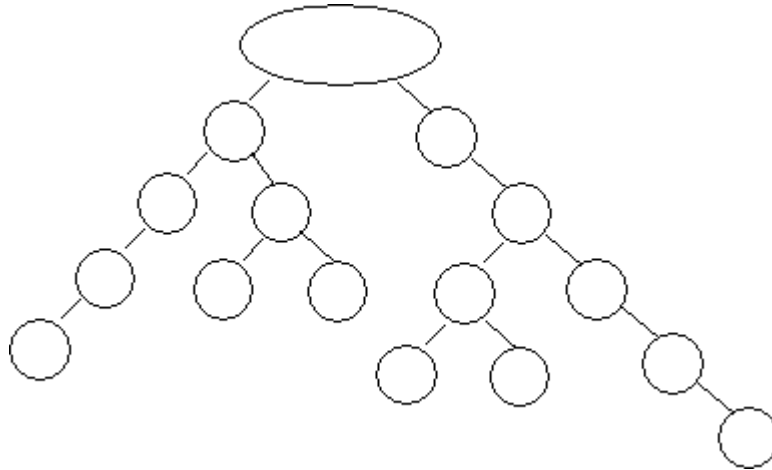
Total 1800 BV

Left is 1/3 of the total so you get 5% of \$1800 BV that day on a check for \$90.

Example 2:

Left Sales BV \$1000

Right Sales BV \$5000



Total \$6000 BV

Left is not 1/3 of total so it pays you on \$3000 BV, \$1000 from left and \$2000 from right.

$\$3000 \times 5\% = \150.00

You start the next pay day with \$3000 on the right.

This part of the plan can pay you \$1000.00 a day 6 days a week with no lost BV or BV being reset to (0) after a pay out. You can get paid 5% on every order placed in your group all the way down no matter how big your group gets. If you earn more than \$1000 a day, it carries forward to the next pay day. To receive this pay, you must be active with an \$80 wholesale order or more and have 2 active personally sponsored whose orders are at least \$40 during the previous 30 days.

- **Pay Period:** A pay period is completed six days per week at 5:00 pm CST. At that time, Business Volumes are tallied, commissions are calculated and distributed. ALL earnings are calculated and paid (subject to minimum check amount)
- **Unused BV:** Any Bonus Volume that cannot be paid upon today shall be rolled forward to the next pay period.
- **Commission Checks:** are calculated 6 days per week and issued any time accumulated earnings exceed \$25.00.
- **Easy Ship Orders:** Those wishing to guarantee their bonus qualifying orders, or those who wish to automatically receive their favorite products at a regular time each month, *this is the program for you*. These type orders permit savings by featuring EXTREME DISCOUNTED products of your choice with each order.
 - **\$39.98 - \$79.99** For orders totaling between \$39.98 and \$79.99 the buyer receives NO EXTREME DISCOUNTED products.
 - **\$80 - \$199.99:** For orders totaling between \$80 and \$199.99, you may choose one (1) product of your choice at EXTREME DISCOUNT.
 - **\$200+:** For orders totaling \$200, or more, you may select two (2) products of your choice at EXTREME DISCOUNT